

ENERGY

BUREAU 28a





CONTENT

- ✓ KEY AREAS FOR

 ADVISORY SERVICES
- ✓ EXPERTISE





• general and country-specific

• advising on tax concessions available to agricultural producers

• advising on insurance and in relation to insurance claims

• advising vis-a-vis financiers/lenders, particularly, foreign

corporate forms

KEY AREAS FOR ADVISORY SERVICES



contractual, procurement & supply: drafting, monitoring, enforcing



court cases, including land disputes



advising on sales & purchases, including international



representation regarding licensing & permitting of operations



FOCUS: ENERGY

• customs: origin, phytosanitary, transit, import & export of products, valuation

• labor & employment, including audits & assistance during statutory audits

• intellectual property (IP)

• asset and corporate sales & acquisitions

• real estate: pre-acquisition reviews, acquisition

KEY AREAS FOR ADVISORY SERVICES



land designation: countryspecific – mapping, zoning



drafting complaints & claims related to administrative acts



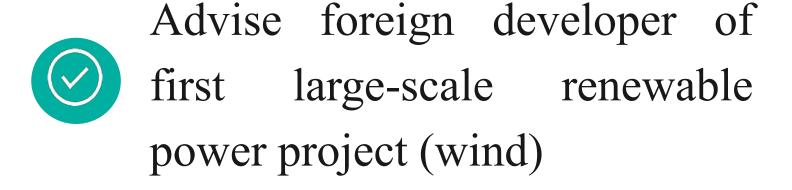
country-specific: land & enterprise/asset privatizations



project development: industrial zones, & rights, financing & security, guaranteed offtakes & tariffs

Representing foreign partner in joint venture for oil well servicing







Representing contractor party (wholly-owned subsidiary of listed Chinese oil & gas company) to Azerbaijani oil & gas production sharing agreement (PSA) acquiring shares in the project

Advised a contractor party to largest oil & gas commercial PSA on renegotiating & amending the agreement

Advised a vehicle (backed-up by two global alternative investment managers) in acquisition of international oil & gas business, including assets in Azerbaijan, of multinational oil major

Represented acquirer of interests under onshore oil & gas PSA

Advised a Chinese oil major on bidding to purchase & pre-acquisition review of major oil & gas assets in Azerbaijan

Acting for foreign suppliers of oil exploration & production equipment on customs & tax issues related to the transportation of vessels (including a jack-up rig) to & from Azerbaijan

Acting for State oil company (i) on the acquisition of an oil terminal in Georgia, (ii) in an agreement for supply of gas to Georgia & development of a holding structure for gas sales, & (iii) acquisition of a 50% stake in a Turkish construction company

Acting for a major Russian oil company on the Azerbaijani customs & maritime issues

Acting for an oil field service company on the tax issues under a PSA in Azerbaijan

Acting for a general contractor of the major pipeline construction project in Azerbaijan on land acquisition & use issues under the domestic regime & an applicable Host Government Agreement (HGA)

Acting for a major German company, a large foreign investor, & an American producer of explosive substances on respective joint ventures with SOCAR

Advised a major US independent oil company, on negotiation of a PSA with the Republic & SOCAR



EXPERTISE

• Acting for a major Russian oil company, on its PSAs in Azerbaijan

 Acting for a major Azerbaijani oil & gas company, on partnership in an onshore PSA with SOCAR

• Acting for an oil & gas company with large operations in Azerbaijan, on its second PSA in Azerbaijan



 Acting for China's largest oil & gas company, on various PSA projects in Azerbaijan

• Coordinated advice to a major Russian oil & gas company on entering a Libyan oil & gas project under EPSA IV model

 Acting for the Government of Azerbaijan on the PPIAF/ESMAP project, relating to the Development of a Natural Gas Strategy

Contact Us

+99412 437 2450

+99455 990 4567 www.bureau28a.com

ContactUs@bureau28a.com

67, Neftcilar Avenue
Baku, Republic of Azerbaijan
AZ1095





ThankYou

