

● ●

FOCUS:

Oil & Gas

Bureau 28a

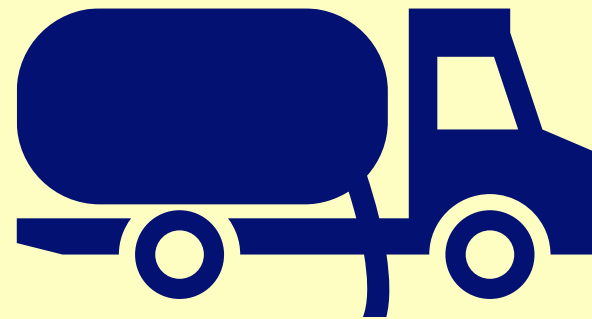


Overview of Oil & Gas Industry in Azerbaijan

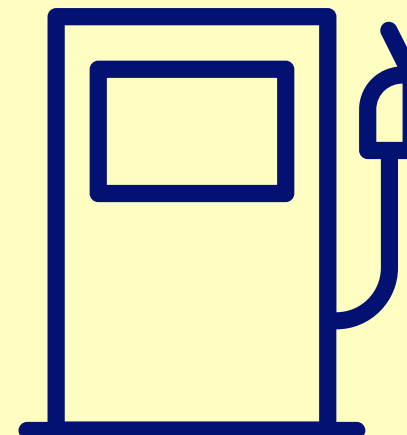
Upstream
exploration & production



Midstream
transportation & storage



Downstream
refining, marketing, &
distribution



Upstream Sector in Azerbaijan (exploration & production)



- most operations and production function under production sharing agreements (PSAs) although other types of agreement are also used:
 - joint venture agreements
 - risk service agreements
- PSAs are made between the Republic and contractors (typically, foreign)
- PSAs are, on most occasions, laws of the Republic
- a regime outside PSAs is governed by Subsoil Law and Law of Energy establishing licensing regime and regime of energy contracts, respectively

Advisory Services in Upstream Sector

1

advisory services provided
for PSAs and
contractors/subcontractors

2

expertise in advising on
agreements under PSAs (*e.g.*,
joint operating agreements,
local market oil agreements)

3

understanding of local
practices and implications

Legal Framework & Generally Applicable Regime

- legal framework beyond PSAs, including the Law on Subsoil, licensing, taxation, and employment
- expertise in providing advice on the generally applicable regime



Midstream Sector in Azerbaijan (transportation & storage)

- most important international transportation (by pipeline) is governed by international agreements (IGAs) and host government agreements (HGAs), both approved into laws of Azerbaijan (and other affected States)
- primary management domestically by SOCAR's production unit, Azariqaz, and SOCAR's business unit, pipeline department
- advisory services related to agreements between upstream and midstream businesses



Downstream Sector in Azerbaijan (refining, marketing, & distribution)



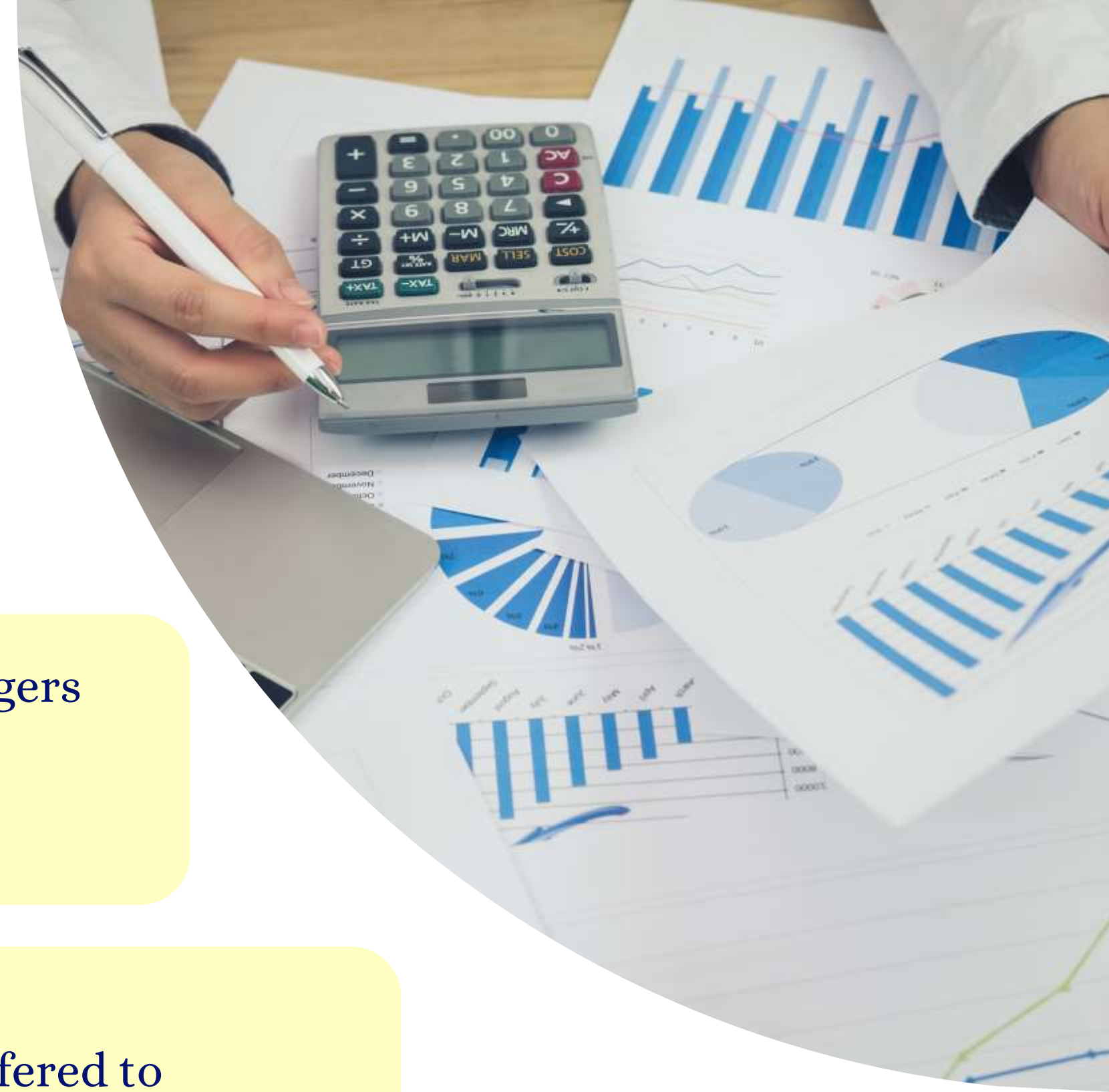
- absence of a special regime in most cases
- specific project/ involvement (expertise involving, *e.g.*, advising a Russian project financier of a chemical plant development)



Transactional & Ongoing Advisory Services

provision of transactional advice (mergers and acquisitions, M&A, sales/exits, corporate reorganizations, financings)

ongoing advisory services offered to industry participants



phone

+99412 437 2450

+99455 990 4567

Our Contacts

website & e-mail

www.bureau28a.com

ContactUs@bureau28a.com

office address

67, Neftcilar Avenue Baku,
AZ1095, Republic of Azerbaijan



**THANK
YOU**

